PACKAGING SOLUTIONS THAT DELIVER FOR CONSUMERS



FOCUS ON FUNCTION

"I like to see what I am getting and...also [sleeve] would be easy to remove."

The most important aspect of packaging to a consumer is the package function

- 30% of consumers consider product visibility important when considering purchasing frozen meals.
- Product visibility should not compromise product protection.
- Consumers agree that a wrap style is more convenient than a fully enclosed package.

65%

Of consumers are more likely to purchase a frozen meal with product visibility over full coverage alternatives

STICK TO SUSTAINABILITY



Consumers are more likely to purchase food packaging with minimal material and minimal package waste

- 64% of consumers agree that a paper food tray is environmentally friendly. This is significantly higher than plastic food trays.
- **55%** of consumers prefer paper bowls and trays over plastic for frozen ready meals.
- 44% of consumers agree that paper packaging would have a positive impact on brand likability.



Of consumers look to see if packaging can be recycled when shopping for a new brand of frozen meals.

STAND OUT WITH STYLE

"It's paper, but also more fashionable and stylish." Packaging that creates contrast with the products surrounding it is a proven way to catch consumer's attention

- The average consumer ignores 80% of packaging on the shelf and makes a purchasing decision in under 2.2 seconds.
- Placing your frozen meal in a packaging structure that stands out from the products around it is a proven way to catch a shopper's attention.



Of consumers have tried something new because the packaging has caught their eye.

